



# *Network News*

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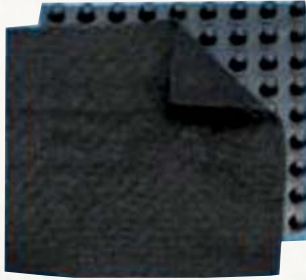
## *Contributors:*

*Superior Products Dist., Inc.*  
*Superior Equipment & Supplies*  
*Superior Rental*  
*Superior Instrument*  
*Superior Northeast*  
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# New Products

## Site



**American Wick Drain** has revamped their line of composite drain boards. We are currently stocking Site Drain #180 Sheet Drain which has replaced the Amerdrain #500 product. The Amerdrain #520 has now been discontinued. They have significantly upgraded their website which can be found at [www.americanwick.com](http://www.americanwick.com).

## Rental

Introducing the **NEW VuTek** GT-L300 Command Module Sewer and Drain Camera Locator!



### **Standard Features:**

**Clearer...** Tough, high clarity and proven '**ClearView**' Camera Heads deliver the clearest picture in the industry! Never miss fine detail that others simply miss. The latest camera electronics and LCD technology specifically engineered to make pipe images clear and brilliant. Never need more light or more camera. The **Clearview** camera works to get you high quality images in any pipe!

### **Faster...**

- Record quickly! No more fumbling with menus and buttons. Simply press the "On demand" recorder and begin. Instantly formats, plays and organizes your recording.
- Built in keyboard with all pre-set menus.
- 'Push on' connections. Sharp easy to understand controls and connections
- Monitor detaches or stays connected in seconds! No wrenches or tools needed.

### **Stronger...**

- Push rod that simply will not quit on you. Lasts 4 times longer than others and keeps you up and running.
- Water resistant 'thick walled' heavy duty enclosure. Takes a hit and keeps on inspecting for years.
- All stainless camera head and rigid and light frame. It moves quickly off road and is light enough to lift onto the truck.

Contact the Rental Department for pricing and availability!

## Instrument

Now at Superior Instrument – **Spectra Precision HL750 and Leica Rod Eye Digital Laser Detectors!**



These new laser detectors have a unique and powerful feature that many users will appreciate. Not only do they indicate the usual “too high”, “too low” and “on grade”, but they will also indicate how far from grade you are, up to +/- 2” from grade! An indicator on the display shows distance to grade in Inches, Tenths or Metric.

If you cannot see the display while checking grade, press the “capture” button to activate the function, hold the detector in position until the beep changes tone, and the distance from grade will be captured on screen for you to see when you bring it back to view. Press the button again to clear the hold.

## East

Superior East in Norwich now carries the RB397 Re-Bar Tier from **Max USA Corp.** This unique tool can also be obtained through our Milldale and South Windsor locations.

### Features:

#### ***Reduces Tying Time...***

This unit is five times faster than manual tying. Makes ties in less than one sec. per tie with consistent tie strength. High speed tying saves you time and money.

#### ***Li-Ion Higher Capacity Battery...***

Thanks to the Lithium-Ion battery technology, the RB397 ties approx. 2,000 ties per charge, which is five times more than Ni-Cd model. Less charging time means more productive work on the jobsites. Also, Lithium-Ion battery has no Memory Effect so you can charge the battery whenever convenient.

#### ***Brushless Twisting Motor...***

The brushless electric motor offers higher efficiency and longer life. It increases ties per charge by 35% comparing with older model motor and does not require service caused by brush erosion or dirt on commutator.

#### ***Reduces Risk of Health Problems...***

Just pull the trigger, this simple operation reduces potential wrist damage such as carpal tunnel injuries. Using the optional extension bar reduces the risk of back injuries.

#### ***One Hand Operation...***

Allows worker to hold re-bar while tying, reducing set up time.

#### ***Lightweight and Compact Body...***

Weighs only 5.2 lbs making it easy to handle.

#### ***Auto Shutoff...***

Auto shutoff features extends battery life.

#### ***Belt Hook...***

Reversible belt hook eliminates bulky holster and keeps tool handy and safe.

#### ***Uses TW897A Wire...***

Uses only MAX genuine TW897A, TW897A-PC and TW897A-EG wire.

#### ***New Enclosed Design...***

Tool is better sealed to keep dirt and debris out of tool to extend tool life.



### **Applicable Bar Size Combination**

<b>Tool Model</b>	<b>Minimum</b>	<b>Maximum</b>
RB397	#3 x #3	#5 x #6
RB395	#3 x #3	#5 x #6
RB515	#5 x #5	#8 x #7

## ERS

**Rinnai**, the manufacturer of the very popular on-demand tankless gas water heater, has brought out a new gas condensing wall-hung boiler and combi-boiler for heat and hot water with over 95% AFUE efficiencies. ERS can replace your old oil or gas boiler with this high efficiency equipment now while there are still Federal and State tax credits and/or rebates available.



## Product Sales / Specials

### Rental

# Sizziln' Summer Used Equipment SALE!



**Hurry While Units Last!**

#### ATTACHMENTS

2000-02 (2) Tractor or Bobcat Harley Rake Attachments **\$3,000.00 - \$3,800.00**

#### CHIPPERS

2001 9" Brush Bandit Chipper **\$9,000.00**

#### CONCRETE TOOLS

2000-01 (4) 36" Walk Behind Trowels **\$1,000.00 - \$1,400.00**

2004-06 (3) Mikasa Towable Mortar Mixers **\$850.00 - \$1,300.00**

#### COMPACTION / ROLLERS

1999 1-1/4 Ton Stone Roller **\$3,500.00**

2001-03 (3) Rammax Trench Rollers **\$10,000.00 - \$13,000.00**

2000-01 (3) Mikasa Double Drum Rollers **\$4,500.00 - \$5,200.00**

#### FANS

1999-01 (8) 42" - 48" Ventilation Fans **\$200.00 - \$400.00**

#### GENERATORS

1996 70K Pow'r Gard Towable Generator **\$8,500.00**

1995-01 (8) 3,600 - 9,500 Watt Multiquip Generators **Please Call for Price**

#### HEATERS

1995-98 (5) Sure Flame Direct Fired Heaters (400K BTU) **\$700.00 - \$950.00**

1994-98 (4) Heat Wagon Direct Fired Heaters (750K BTU) **\$1,300.00 - \$1,800.00**

1994-97 (8) Sure Flame Direct Fired Heaters (1.5 Mil BTU) **\$2,500.00 - \$3,800.00**

1994-95 (2) Heat Wagon Direct Fired Heaters (2 Mil. BTU) **\$4,800.00**

#### LARGE EQUIPMENT

2001-03 (3) T153S Thomas Loaders **\$7,500.00 - \$9,800.00**

1999 (1) 763 Bobcat Loaders **\$8,500.00**

2000 V1070 Yanmar 8 Ton Excavator **\$29,000.00**

2000 310E 4-Wheel Drive Backhoe **\$27,000.00**

2000-02 (3) 5,000 lb. Forklifts **\$3,500.00 - \$4,000.00**

#### LAWN & GARDEN EQUIPMENT

2001 26" High Wheel Walk Behind Brush Mower **\$975.00**

1999-00 (3) Ditch Witch 1030 Walk Behind Trenchers **\$3,000.00 - \$4,500.00**

1996-00 (4) Bluebird Seeders & Thatchers **\$300.00 - \$600.00**

1999-02 (2) Rayco Walk Behind Stump Grinders **\$3,500.00 - \$4,500.00**

1992-98 (5) Ground Hog 2 Man Post Hole Augers **\$150.00 - \$350.00**

1997-02 (5) Little Beaver 1 Man Augers **\$300.00 - \$500.00**

2001-05 (2) Goosen Hay Bale Choppers **\$1,950.00 - \$3,200.00**

1999 Ryan Commercial Overseeder **\$1,300.00**

#### LIGHTING

1998-01 Amida / Wacker Light Towers **\$2,900.00 - \$4,200.00**

#### LIFTS

1998 25' Electric Scissor Lifts **\$2,500.00**

2002-04 (2) Biljax Workforce Towable Boom Lifts **\$9,500.00 - \$9,800.00**

#### MISC. EQUIPMENT

2002 (3) American-Lincoln Ride On Sweepers **Starting at \$7,000.00**

2003 Salsco Sidewalk Paver **\$5,000.00**

2002 (2) Therna-Kleen Steam Cleaners **\$1,200.00 - \$1,500.00**

2000-02 (4) MultiLift 12' - 21' Conveyors **Please Call for Price**

2003 Factory Cat 35 Floor Scrubber **\$2,800.00**

#### PLUMBING TOOLS

1997-99 (4) General Sewer Snakes (50'-100') **\$250.00 - \$550.00**

#### PUMPS

1999-01 (2) 3" Multiquip Trash Pumps (QP-301TH) **\$450.00 - \$600.00**

#### SAWS

1999-00 (2) 35HP Target Self-Propelled Road Saws **\$3,500.00 - \$3,800.00**

*Ask About Our "Rent to Buy" Program on Equipment Valued Over \$5,000!*

**\* Last Update June 2010**

[www.SuperiorRental.com](http://www.SuperiorRental.com)

1403 Meriden-Waterbury Road (Route 322) • Southington, CT

Call For More Info! (860) 628-4768 • Toll Free (877) BUY-RENT



## **EVENTS**

Take **50% Off** on all discontinued balloons and paper goods from now until the end of September. Call or stop by the EVENTS Showroom for further details.

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# *Product Pricing Updates / Concerns*

## **Energy Resource**

The wholesale price of propane (and oil) have increased by a few cents each week for the past month. Now would be the best time to fill your storage tanks before the winter hits with greater price increases expected.

## **Rental**

Continuing special weekly and monthly rates for the month of September:

20' Scissor Lift	Weekly / \$275.00	Monthly / \$680.00
25' Scissor Lift	Weekly / \$375.00	Monthly / \$900.00

(All daily rental rates stay the same)



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# *Product Training*

## **Instrument**

### **Pipe Laser**

A common mistake made when setting up a pipe laser, is to enter the percent of grade (%), as a "slope per foot" value ( $S=0.015$ ). Some drawings list pipe slope as  $S=xxx$ , some as % of grade.

All pipe lasers use % of grade as the default entry setting, some can be changed to "slope per foot" in the setup menu.

If you did not change the setup, then your pipe laser is expecting % of grade.

There is a HUGE difference between  $S=0.015$  and  $0.015\%$ .

$0.015\%$  is nearly level, water is not likely to flow.

**$S=0.015$  converted to % of grade = 1.50% (see formula below)**

Since most pipe is installed "up hill", entering the "S" value as a % of grade will result in the laser beam being "too low".

**USEFUL FORMULAS:**

$$S=0.015 \text{ (0.015' per foot) } \times 100' = 1.50\%$$

$$(\text{ Rise / Run } ) \times 100 = \%$$

**EXAMPLE:**

$$\text{SMH1 Invert} = 103.00$$

$$\text{SMH2 Invert} = 100.00$$

$$\text{Pipe run length} = 153.00$$

$$\text{Then: } 103.00 - 100.00 = 3.00 \text{ (rise) / } 153.00 \text{ (run) } \times 100 = 1.96\%$$

(Notice that there is no "unit" denoted [foot, meters etc..])

The units are irrelevant as long as they are the same for each variable (inverts and length of run), so you can use this formula for English or Metric values.

One-on-one training is available, by appointment, for those who need it:

\$ 80.00 / hr. at our Milldale office

\$ 145.00 / hr. on-site (plus travel time)

Anyone interested in attending a pipe laser training class should contact Mike Jiantonio at 860-276-8796.

**The Superior Network of Companies**

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